

| Assets   | 31/12/2017<br>Audited<br>'000 USD | 31/12/2016<br>Audited<br>'000 USD |
|--|-----------------------------------|-----------------------------------|
| Cash and deposits with Central Bank of Lebanon                       | 1,633,272                         | 1,133,868                         |
| Deposits with banks and financial institutions                       | 298,986                           | 198,039                           |
| Loans to banks and financial institutions                            | 1,833                             | 1,000                             |
| Shares and participations at fair value through profit & loss        | 26,157                            | 29,807                            |
| Bonds and other financial assets at fair value through profit & loss | 118,902                           | 403,674                           |
| Loans and advances to customers                                      | 1,022,938                         | 970,122                           |
| Loans and advances to related parties                                | 55,607                            | 53,514                            |
| Due from related parties   | 7,864                             | 16,842                            |
| Customers' liability under acceptances                               | 27,345                            | 24,663                            |
| Financial assets at amortized cost                                   | 1,508,857                         | 1,536,177                         |
| Financial asset at fair value through other comprehensive income     | 14,559                            | 19,010                            |
| Investment in and loan to an associate                               | 160                               | 160                               |
| Assets acquired in satisfaction of debts                             | 5,062                             | 4,511                             |
| Property and equipment   | 106,614                           | 77,547                            |
| Other assets   | 23,538                            | 14,140                            |
| Goodwill   | 17,914                            | 17,914                            |
| Current assets held for sale   | 25,702                            | -                                 |
| <b>Total Assets</b>  | <b>4,895,310</b>                  | <b>4,500,988</b>                  |
| <b>FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK:</b>            |                                   |                                   |
| Guarantees and standby letters of credit                             | 89,176                            | 55,413                            |
| Documentary and commercial letters of credit                         | 22,069                            | 26,579                            |
| <b>FORWARD EXCHANGE CONTRACTS</b>                                    | <b>82,150</b>                     | <b>115,445</b>                    |
| <b>FIDUCIARY DEPOSITS AND ASSETS UNDER MANAGEMENT</b>                | <b>492,475</b>                    | <b>478,340</b>                    |

| Liabilities   | 31/12/2017<br>Audited<br>'000 USD | 31/12/2016<br>Audited<br>'000 USD |
|---|-----------------------------------|-----------------------------------|
| Deposits and borrowings from banks and financial institutions | 330,765                           | 311,575                           |
| Customer deposits at amortized cost                           | 3,941,944                         | 3,597,222                         |
| Liability under acceptance                                    | 27,345                            | 24,663                            |
| Other liabilities   | 111,973                           | 120,807                           |
| Provisions  | 7,517                             | 7,184                             |
| Cumulative preferred shares                                   | 15,535                            | 15,367                            |
| Current liabilities held for sale                             | 12,512                            | -                                 |
| <b>Total Liabilities</b>                                      | <b>4,447,591</b>                  | <b>4,076,818</b>                  |
| Deposits blocked for issuance of preferred shares             | -                                 | -                                 |
| <b>Equity</b>   |                                   |                                   |
| Capital   | 107,662                           | 107,662                           |
| Additional paid-in-capital common shares                      | 26,482                            | 26,482                            |
| Preferred shares  | 3,317                             | 3,317                             |
| Additional paid-in-capital preferred shares                   | 46,686                            | 46,686                            |
| Legal reserves  | 17,551                            | 14,892                            |
| Reserve for general banking risks                             | 38,737                            | 34,688                            |
| General reserve for performing loans                          | 5,339                             | 1,306                             |
| Reserve for assets acquired in satisfaction of loans          | 1,015                             | 873                               |
| Cumulative change in fair value of investment securities      | 1,385                             | -                                 |
| Retained earnings   | 66,997                            | 59,061                            |
| Profit for the year   | 29,839                            | 34,013                            |
| Equity attributable to owners of the Bank                     | 345,010                           | 328,980                           |
| Non-controlling interests                                     | 102,709                           | 95,190                            |
| <b>Total Equity</b>   | <b>447,719</b>                    | <b>424,170</b>                    |
| <b>Total Liabilities and Equity</b>                           | <b>4,895,310</b>                  | <b>4,500,988</b>                  |

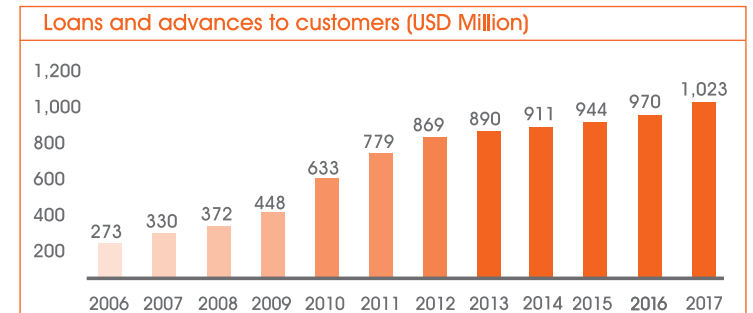
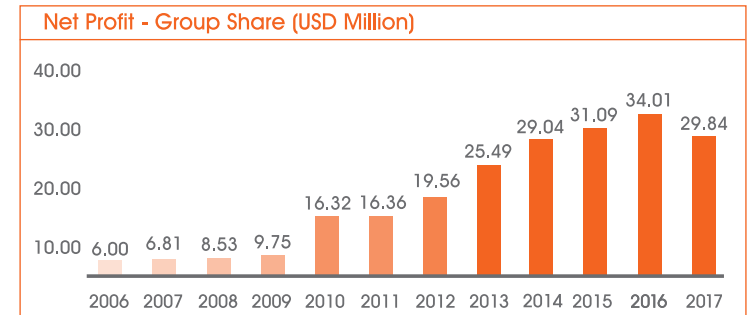
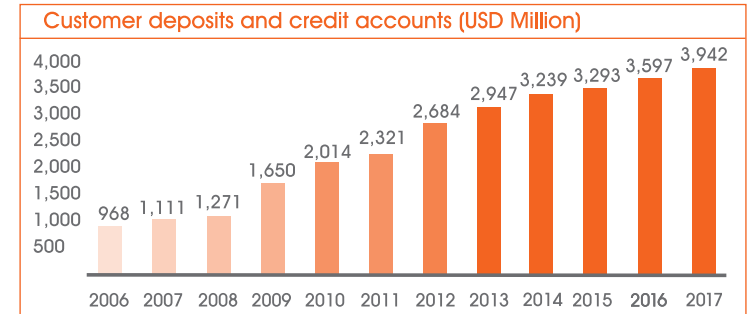
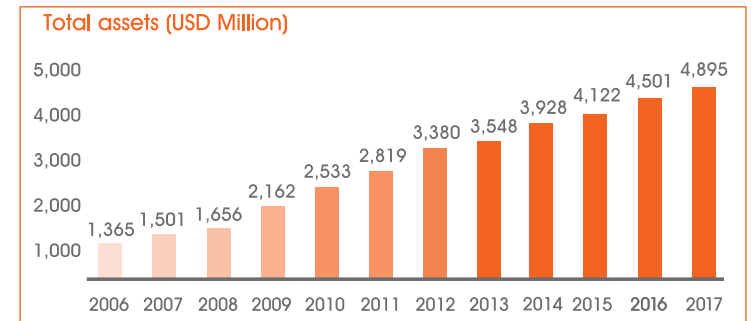
**Key Figures:**

- Growth of Total Assets YTD: 8.76%
- Growth of Deposits YTD: 9.58%
- Growth of Loans and advances YTD: 5.36%
- Growth of Shareholders' equity - Group share YTD: 4.70%
- Growth of Net profit - Group share YTY: -12.27%

| Income Statement   | 31/12/2017<br>Audited<br>'000 USD | 31/12/2016<br>Audited<br>'000 USD |
|--|-----------------------------------|-----------------------------------|
| Interest income  | 247,062                           | 209,657                           |
| Tax on interest income   | (775)                             | -                                 |
| Interest income, net   | 246,287                           | 209,657                           |
| Interest expense   | (183,509)                         | (162,854)                         |
| Net interest income  | 62,778                            | 46,803                            |
| Fee and commission income  | 12,485                            | 11,900                            |
| Fee and commission expense   | (4,363)                           | (4,257)                           |
| Net fee and commission income  | 8,122                             | 7,643                             |
| Net interest and gain or loss on financial assets at fair value through profit or loss | 22,782                            | 43,276                            |
| Other operating income (net)   | 8,954                             | 10,099                            |
| Net financial income   | 102,636                           | 107,821                           |
| Allowance for impairment of loans and advances to customers                            | (1,392)                           | (1,141)                           |
| Net financial revenues after impairment charge and write-off                           | 101,244                           | 106,680                           |
| Staff costs  | (35,748)                          | (35,695)                          |
| Administrative expenses  | (20,187)                          | (20,746)                          |
| Depreciation of property and equipment   | (3,483)                           | (2,995)                           |
| Amortization of intangible assets  | (98)                              | (95)                              |
| Total operating expenses   | (59,516)                          | (59,531)                          |
| Profit before income tax   | 41,728                            | 47,149                            |
| Income tax expense   | (5,005)                           | (6,311)                           |
| <b>Profit for the year</b>   | <b>36,723</b>                     | <b>40,838</b>                     |
| Net profit - Group share   | 29,839                            | 34,013                            |
| Net profit - Non-controlling interests   | 6,884                             | 6,825                             |

**Auditors:**

Deloitte & Touche  
Fiduciaire du Moyen-Orient



FIRST NATIONAL BANK

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